

Cyber Asset Attack Surface Management Platform

What is OctoXLabs?

OctoXLabs is a comprehensive cyber asset attack surface management platform that automatically discovers, monitors, and secures all assets within modern organizations' complex IT, OT, Cloud infrastructures. With over 450 integrations, it can be deployed in minutes, strengthening security operations, optimizing risk management, and enhancing organizational security maturity.

- ✦ OctoXLabs ensures a comprehensive, up-to-date, and accurate inventory view.
- ✦ It helps identify security gaps.
- ✦ Enables you to take necessary actions automatically.

Market Opportunity and Problem Definition

Modern enterprise IT, OT, Cloud infrastructures are becoming increasingly complex:

- ✦ The average employee uses 2 or more devices, and organizations typically utilize more than 15 IT and security solutions.
- ✦ The number of devices changes constantly on a daily basis.
- ✦ Shadow IT is growing, remaining unseen and unmanaged.
- ✦ Inventory and user data are scattered across various systems like CMDB and SIEM, making control difficult due to incomplete, outdated, or inconsistent data.
- ✦ Devices cannot be effectively utilized as they are not configured according to organizational policies.
- ✦ Unmanaged assets create significant security risks, and policy violations are often detected too late.
- ✦ Security, systems, and audit teams spend 40% of their time on manual inventory management.

Key Differentiators of OctoXLabs

OctoXLabs provides full visibility across the entire IT infrastructure, enabling better management and control over cyber inventories:

- ✦ Discover all assets (IT, OT, Cloud, virtual, etc.) regardless of location.
- ✦ Automatically alert on assets that don't comply with your security policies.
- ✦ Provide visibility in even the most complex infrastructures within minutes, without agents.
- ✦ Leverage 450+ pre-built integrations to collect data from all sources.

Our Value Propositions



Time Savings:
Reduces asset discovery time by **90%**.



Risk Reduction:
Reduces existing inventory risks by **95%**.



Cost Efficiency:
Increases the efficiency of existing IT and security solutions by **35%**.

Qualifying Questions



Do you have full visibility into all the devices in your inventory?



Do you know what software or security agents are installed on each device?



Are you aware of how many devices are up-to-date and compliant with your organizational policies?



Can you immediately detect missing or outdated agents?



How accurate and current is the data your inventory relies on?

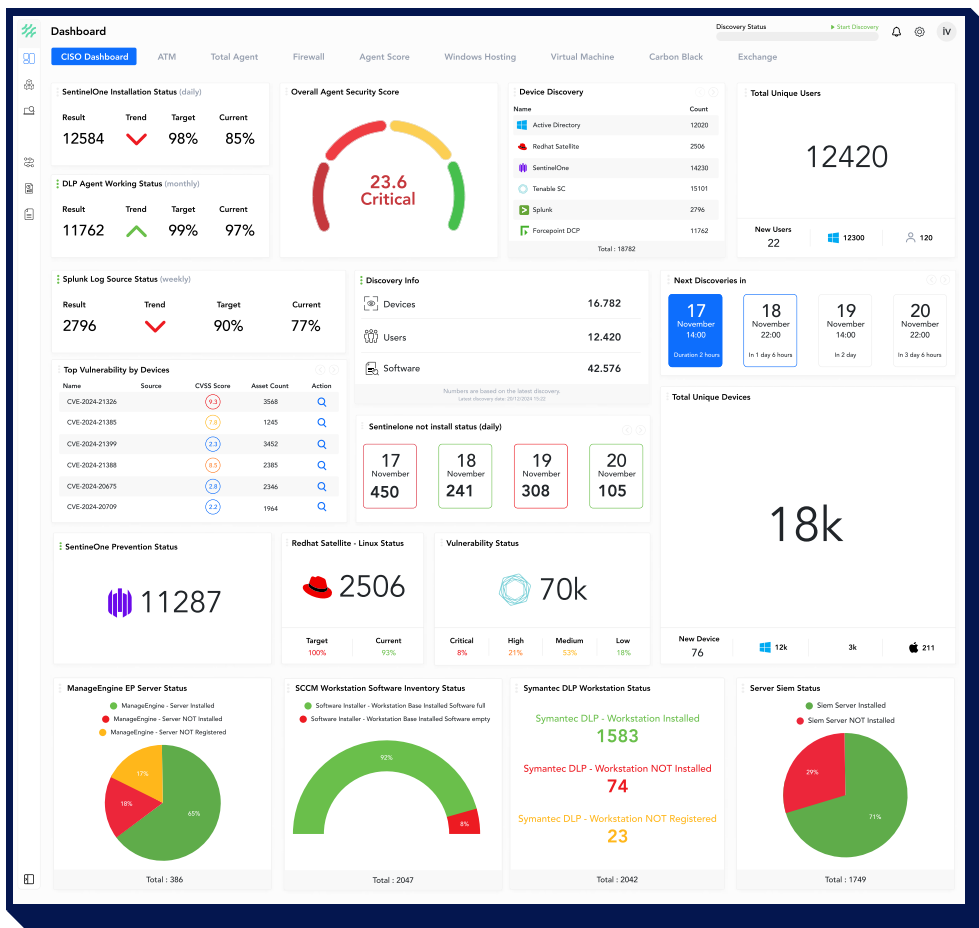


Can you prioritize vulnerabilities and assess risks effectively?



Are you able to measure how efficiently your IT and security solutions are being utilized?





OctoX Labs Value Drivers

1 Full Visibility

- OctoX Labs offers comprehensive visibility into your entire IT, OT, Cloud infrastructure.
- Detect unknown and unprotected devices instantly, enabling better inventory management.
- Continuously collects critical inventory data such as software versions, security statuses, and agent details, all displayed on a single platform.

2 Fast Action

- Automatically detects risky devices and notifies the appropriate teams immediately.
- Provides the tools needed to quickly address security gaps.

3 Reliable Inventory

- Creates an accurate, up-to-date inventory automatically.
- Continuously monitors the compliance of assets with your security policies.

4 Risk Prioritization

- Assigns priority to assets based on risk profiles.
- Calculates risk scores based on security policies.
- Focuses on critical inventory with risk ranking.

5 Gap Detection and Resolution

- Rapidly identifies security gaps and takes automated actions to address them.
- Detects hidden risks like Shadow IT and brings non-compliant assets under control.

6 Automation

- Enables automatic validation and enforcement of security policies.
- Reduces manual workloads, allowing teams to focus on strategic tasks.

Why Partner with OctoX Labs?

Complete Visibility into IT, OT, Cloud Infrastructure: OctoX Labs provides full visibility into the IT, OT, Cloud environment, enabling more effective management and deployment of IT and security solutions. This creates opportunities for increased revenue for your business.

High Profitability Opportunities: OctoX Labs offers exceptional margins and a competitive partner program with registered deals, ensuring high profitability.

Market Leadership: OctoX Labs introduces an innovative approach to cyber asset attack surface management. With over 450 integrations, the platform has a rapidly growing customer base in the market.

Continuous Product Development: OctoX Labs has a proven track record of innovation and continuous product improvement. The platform quickly adapts to customers' evolving needs, ensuring sustained relevance and value.

Highest Rated Vendor

Gartner
Peer Insights
Customers'
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